CALL TRACKING

Full insight into every stage of the **SALES PROCESS**

With VinSolutions' Call Tracking feature, it's never been easier to stay connected to your customers. Now you can record every call — inbound or outbound, from any device — and log them directly in Connect CRM. And with access to full customer records as you talk, you'll be informed enough to turn each conversation into a conversion.

Fully Integrated

VinSolutions' Call Tracking feature seamlessly integrates with Connect CRM, so you can view complete customer profiles, histories and vehicle preferences while you talk, as well as record every conversation and log them in your database.

Fully Transparent

Inbound or outbound, mobile or landline, conversations are logged directly in Connect CRM for easy reference,

To learn more about Call Tracking, visit vinsolutions.com or call 877.768.6134

along with any notes your team adds. Managers have complete access to every record, and every call can be forwarded to any number you choose.

Fully Flexible

Call customers directly from the Connect CRM dashboard, using your dealership's phone number or the contact info of anyone on your sales team — and handle extensions without a problem.



	16 Te: 3/23/2016 VinSolutions Call Tracking av Last 7 Days MTD LM	Cell Type: Outbound	•		This screen will auto- Activities by Active Users
Call Provider	Customer No filter	Agent Phone - No filter	Date	Duration	R 5 sold & 3U2N apple
VinSolutions CallTracking VinSolutions CallTracking- Outbound	Tauera, James Tauera, James 3128 Bahter Rd Northtrook, 8, 60602 (202):555-0153	(202)-216-0153	3/22/2016 1:41 PM	1.27 (min)	12 internal Socialization 142 med 11 Underhamed
VinSolutions CallTracking VinSolutions CallTracking- Outbound	Martinez, Jose Martinez, Jose 2375 667th Ave Northbrock, IL 60602 (773)-400-5033	(202)-216-0153	3/22/2016 1:50 PM	1.38 (min)	24 visits 🐨 Odenos 24 visits Total and total
VinSolutions CallTracking VinSolutions CallTracking- Outbound	Berrette, Simon Berrette, Simon 102 Wesiyen Rd. Glenniew, IL 60026 (312)-666-5285	(202)-216-0153	3/22/2016 1:53 PM	1.68 (min)	2 COR / Destant 18 XCTIONI / 150 VCTIONI



Get the details of every call your dealership makes — inbound and outbound — from one central location. Easily record call details, listen to audio recordings and view notes in every customer profile in your database.

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