

XTIME SCHEDULE INTEGRATION

DRIVE REVENUE TO & FROM YOUR SERVICE LANES



The Power of One | Cox Automotive

VinSolutions CRM integrates with Xtime, inserting the entire first service appointment process into your salesperson's workflow. Now, your sales team can book the service appointment in a single window, without exiting VinSolutions CRM. Xtime automatically imports customer information from the CRM, and the service appointment is entered into Xtime as a lead, so it doesn't affect your capacity until converted into a service appointment. The appointment confirmation and reminder notifications are sent to your customer's phone automatically, encouraging them to do business with you digitally.

\$380

COX AUTOMOTIVE* WinSolutions

11/13/2023

KENNETH KELLY 2023 HONDA ACCORD HYBRID

Credit Tier: N/A Last Soft Pull: N/A Mary Smith

Credit Tier: N/A

ROBERT WALLACE 2021 HONDA CR-V

\$17,919 Credit Tier: N/A Last Soft Pull: N/A Unassigned Sales Rep

STEVEN CAVALIERI
2024 HONDA ACCORD HYBRIE

N/A Credit Tier: N/A Last Soft Pull: N/A Service Advisor 11/13 12:00 an

11/13 12:00 am

11/13 12:00 am

VinSolutions
by Cox Automotive

11/13/2023

Service Appointments

Amount that the average service customer pays per repair order.¹

40-50%

Websites VinLens

→ Value Information

✓ Sales Information

8/18/2016 Finance

Jeremy Groves Your Friends at vAuto/Vin Test

Customer Spend (RO) Warranty Spend (RO) Front G

Contract Date Payment Method Sale Price

2016 HONDA CIVIC 1.5T EX-L HS Vin: 19XFC1F85GE037647

CC CREATED 2023-11-08 07:45:00PM TAKEN BY CAROLYNJONES COMEBACK: 7346732 NB4-2PM CIJ

\$22.577.00 0

Equity: \$10,107 Last RO: 11/13/2023 Credit Tier: N/A Last Soft Pull: N/A Day: Cell:61460315

Work:6146031

\$0.00

of customers who bought a car at the dealership will not return for service.²

Features and Benefits:



First Service Schedule Rates

Schedule the first service appointment of the selling process and automatically sync customer information with Xtime.



Automatic Syncing & Merging

If a customer's information is updated in Xtime at the time of a service appointment, capture and import it directly into Schedule during the service appointment workflow, reducing re-keying.



Vehicle-Specific Service Menus

Leverage vehicle-specific maintenance schedules based on the actual mileage and age of the vehicle and your service menus previously set up in Xtime.



Online or In-Person Scheduling

Book service appointments in Xtime, both in-store and online.

Questions? Contact us at (866) 578-8152

- 1. Xtime data, January-November 2020.
- 2. Xtime data, July 2019-October 2020



Ready to Get Started?

Scan the QR code to schedule a demo or visit VinSolutions.com/Request-Demo















