VinSolutions
by Cox Automotive

XTIME SCHEDULE INTEGRATION

DRIVE REVENUE TO & FROM YOUR SERVICE LANES

The Power of One | Cox Automotive
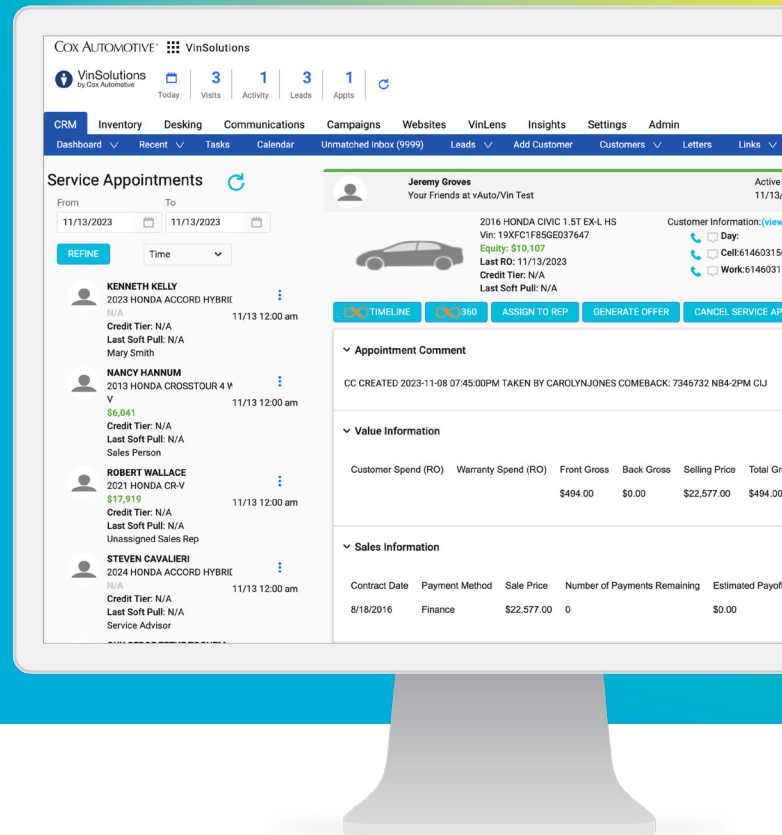
VinSolutions CRM integrates with Xtime, inserting the entire first service appointment process into your salesperson's workflow. Now, your sales team can book the service appointment in a single window, without exiting VinSolutions CRM. Xtime automatically imports customer information from the CRM, and the service appointment is entered into Xtime as a lead, so it doesn't affect your capacity until converted into a service appointment. The appointment confirmation and reminder notifications are sent to your customer's phone automatically, encouraging them to do business with you digitally.

$380
Amount that the average service customer pays per repair order.[1]

40–50%
of customers who bought a car at the dealership will not return for service.[2]

Features and Benefits:

First Service Schedule Rates

Schedule the first service appointment of the selling process and automatically sync customer information with Xtime.

Automatic Syncing & Merging

If a customer's information is updated in Xtime at the time of a service appointment, capture and import it directly into Schedule during the service appointment workflow, reducing re-keying.

Vehicle-Specific Service Menus

Leverage vehicle-specific maintenance schedules based on the actual mileage and age of the vehicle and your service menus previously set up in Xtime.

Online or In-Person Scheduling

Book service appointments in Xtime, both in-store and online.

Questions? Contact us at (866) 578-8152

Ready to Get Started?
Scan the QR code to schedule a demo or visit VinSolutions.com/Request-Demo